STAFF REPORT ON RIVERBOAT CASINO LICENSEES' COMPLIANCE WITH VOLUNTARY EMPLOYMENT AND PROCUREMENT CONDITIONS 1st QUARTER 2003

Prepared for June 16, 2003 Board Meeting

This report illustrates riverboat gaming licensees' compliance with the voluntary employment and procurement goals which were proposed in their respective applications. The individual applicants for riverboat licenses made specific commitments in their Economic Development and Utilization Plans which were submitted in conjunction with their applications. The plans included the employment of Louisiana residents, minorities, and women. Also included were goals for the procurement of contracts from Louisiana, minority, and women-owned businesses.

Applicants competing for riverboat licenses not only made various economic development commitments, but they also volunteered specific employment and procurement goals in order to satisfy the diversity provisions under the Louisiana Riverboat Economic Development and Gaming Control Act, La. R.S. 27:41, et seq. When the applicants were awarded licenses to conduct gaming in this state, these goals became conditions of their licenses. The pertinent provisions and rule(s) are provided as follows for your review.

La. R.S. 27:42(A)(1) states:

The legislature hereby finds and declares to be the public policy of this state that the development of a historic riverboat industry is important to the economy of the state of Louisiana in that it will assist in the continuing growth of the tourism industry and thus will benefit the general welfare of our citizens and create new jobs. [Emphasis added].

La. R.S. 27:52(2)(g) states:

That preferential treatment is given to Louisiana firms to the extent allowed by law in the procurement of all resources and goods used in the operation of a riverboat come from Louisiana and that a preferential treatment to the extent allowable by law in the awarding of contracts for services and entertainment is given to Louisiana firms and residents. [Emphasis added].

La. R.S. 27:70(7) states in pertinent part as follows:

- (a) The applicant must have a good faith plan to recruit, train, and upgrade minorities in all employment classifications.
- (b) It shall be required by the owners, to provide the maximum practical opportunities, for participation by the broadest number of minority-owned businesses....

(c) The legislature hereby further directs that the written policies, procedures and regulations shall provide for the inclusion of businesses owned by minorities to the maximum extent practicable. [Emphasis added].

LAC 42:III.110 states as follows:

- A. Commencing with the issuance of any riverboat gaming operator license, the licensee shall submit on a quarterly basis to the board a statement of compliance with the applicant or licensee's previously submitted application or economic development plan as to those aspects of the plan which are then underway.
- B. The license will certify quarterly under oath that a good faith effort to meet the voluntary procurement and employment conditions is being made, and shall quarterly demonstrate to the board that an effort was made to meet the conditions. The quarterly statement shall be forwarded to the board by certified mail no later than 20 days after the end of each quarter.

The Riverboat Act provides for fifteen riverboat casinos to operate in the state of Louisiana. Currently, fourteen riverboat casinos are operating within the state.

This report is taken from figures reported by the fourteen operating riverboats to the Louisiana Gaming Control Board for the first calendar quarter of 2003. Approximately 16,468 people were employed by the riverboat industry for the first calendar quarter of 2003. Of that number, 16,157 were Louisiana residents, 10,015 were minorities and 9,431 were women.

In instances where employment or procurement figures were not specifically set forth in the application, and census figures were relied upon to state the proposed goals, 1990 census figures have been supplied to illustrate that licensee's level of compliance.

1. LOUISIANA RIVERBOAT GAMING PARTNERSHIP: (Isle of Capri Casino - Bossier City)

Preliminary Approval: March 12, 1993 License Approval: December 9, 1993 Operations Commenced: April 22, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire 24.3% minorities and women or in proportion with the population of state or

- parish, whichever is greater.
- c. Hire 770 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

March 31, 2003

i. Employment Results:

Total	1,228
Louisiana	98.62% (1,211)
Minority	68.08% (836)
Women	59.85% (735)

Employment	Voluntary Conditions / Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	770	1,282	1,275	1,237	1,228
Louisiana	Louisiana 75%	98.60%	98.12%	98.38%	98.62%
Doubland		1,264	1,251	1,217	1,211
Minority	34.76%	67.39%	68.08%	68.31%	68.08%
- Transcript	34.7070	864	868	845	836
Women	51.86%	59.91%	59.69%	62.89%	59.85%
	2 13676	768	761	778	735

ii. **Procurement Results:**

Total La.	52.84%
Minority	12.56%
Women	14.52%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	75%	57.75%	56.14%	58.61%	52.84%
Minority	10%	13.05%	14.05%	16.09%	12.56%
Women	10%	14.89%	17.01%	19.30%	14.52%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

2. RED RIVER ENTERTAINMENT OF SHREVEPORT PARTNERSHIP IN COMMENDAM:

(Harrah's - Shreveport)

Preliminary Approval: March 12, 1993 License Approval: March 8, 1994 Operations commenced: April 18, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 700 persons in riverboat and support operations.

ii. Procurement Conditions:

- a. Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 25% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 2003

i. Employment Results:

Total 1,729

Louisiana 97.86% (1,692) Minority 65.30% (1,129) Women 59.34% (1,026)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	700	1,694	1,709	1,710	1,729
Louisiana	80%	97.64%	97.54%	97.72%	97.86%
		1,654	1,667	1,671	1,692
Minority	34.76%	64.52%	64.54%	66.08%	65.30%
		1,093	1,130	1,130	1,129
Women	51.86%	61%	60.97%	60.64%	59.34%
		1,036	1,042	1,034	1,026

ii. **Procurement Results:**

Total La. 65.25% Minority 28.64% Women 26.09%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	60%	74.49%	65.83%	65.85%	65.25%
W/Const.	3070	73%	%	%	%
Minority	25%	22%	27.05%	27.78%	28.64%
W/Const.	2570	%	27%	0/0	%
Women	10%	20.16%	22.61%	29.24%	26.09%
W/Const.	10%	%	22%	12.4%	%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

3. HARRAH'S LAKE CHARLES, LLC: (Harrah's - Lake Charles)

Preliminary Approval: March 12, 1993 License Approval: December 6, 1993 Operations commenced: December 8, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana owned companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% (minorities) and 9% (women) of goods and services from minority and women majority-owned firms during preopening construction period.
- c. Procure 5% (minorities) and 5% (women) of goods and services from minority and women majority-owned firms during post construction period.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 2003

i. **Employment Results:**

Total 813

Louisiana 98% (795) Minority 53% (429) Women 56% (453)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2003)	Q4 (2002)	Q1 (2003)
Total	800	878	891	825	813
Louisiana	75%	98.06%	98.09%	97.69%	98%
		861	874	806	795
Minority	34.76%	52.61%	51.62%	52%	53%
		462	460	433	429
Women	51.86%	57.06%	56%	56%	56%
		501	499	461	453

ii. **Procurement Results:**

Total La. 68.58% Minority 9.05% Women 14.11%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	60%	81.71%	69.71%	67.16%	68.58%
Minority	5%	10.29%	7.96%	9.36%	9.05%
Women	5%	11.70%	13.48%	14.42%	14.11%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

4. HARRAH'S STAR PARTNERSHIP:

(Star Casino - Lake Charles)

Preliminary Approval: March 26, 1993 License Approval: August 9, 1993 Operations commenced: October 24, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion to with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 2003

i. **Employment Results:**

Total 565 Louisiana 98% (552) Minority 53% (298) Women 56% (314)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	800	611	535	527	565
Louisiana	75%	81.92%	97.94%	97.72%	98%
200.00.00	,	598	524	515	552

3.5	34.76%	52.59%	55.88%	52.56%	53%
Minority		321	299	277	298
		47.80%	58.98%	55.97%	56%
Women	51.86%	349	499	295	314

Total La. 68.58% Minority 9.05% Women 14.11%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	80%	81.25%	80.49%	81.46%	68.58%
Minority	10%	11.16%	10.39%	13.25%	9.05%
Women	10%	13.88%	18.35%	18.95%	14.11%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

5. HORSESHOE ENTERTAINMENT, A LOUISIANA LIMITED PARTNERSHIP:

(The Horseshoe - Bossier City)

Preliminary Approval: March 26, 1993 License Approval: February 22, 1994 Operations commenced: July 9, 1994

A. <u>Voluntary Conditions:</u>

i. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire 45% minorities and women or in

- proportion to the population of the state or parish, whichever is greater.
- c. Employ 1000 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 35% and 35% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

December 31, 2002

i. Employment Results:

Total	2,571
Louisiana	99% (2,537)
Minority	62% (1,604)
Women	59% (1,509)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	1000	2,593	2,654	2,586	2,571
Louisiana	75%	98%	99%	98.5%	99%
Louisiana	1370	2,553	2,617	2,548	2,537
Minority	45%	63%	62%	62%	62%
Willionty	13/0	1,622	1,637	1,605	1,604
Women	51.86%	59%	59%	58%	59%
Sinci	22.3070	1,530	1,556	1,503	1,509

ii. **Procurement Results:**

Total La. 72%

Minority 37% Women 26%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2003)	Q4 (2002)	Q1 (2003)
Louisiana	75%	73%	68%	79%	72%
Minority	35%	43%	43%	45%	37%
W/Const.				%	
Women	250/	42%	35%	32%	26%
W/Const.	35%			%	

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

6. LOUISIANA-I GAMING D/B/A LOUISIANA GAMING ENTERPRISES, LTD.:

(Boomtown Casino - Harvey)

Preliminary Approval: June 18, 1993 License Approval: March 22, 1994 Operations commenced: August 5, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 550 persons in riverboat and support operations.

ii. **Procurement Conditions:**

a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of

- gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 2003

i. Employment Results:

Total 1,055 Louisiana 99.2% (1,047) Minority 55.26% (583)

Women 61.5% (649)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	550	1,078	1,066	1,054	1,055
Louisiana	90%	99.4%	99.5%	99.3%	99.2%
Louisiana	70 /0	1,072	1,061	1,047	1,047
Minority	34.76%	55.3%	56.2%	54.46%	55.26%
		596	600	574	583
Women	51.86%	61.9%	63.2%	624%	61.5%
		667	674	654	649

ii. **Procurement Results:**

Total La. 88.11% Minority 23.56% Women 28.25%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	80%	88.34%	91.78%	89.75%	88.11%
Minority	15%	15.14%	17.98%	18.63%	23.56%
Women	15%	27.24%	23.32%	23.72%	28.25%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

7. CATFISH QUEEN PARTNERSHIP/JAZZ ENTERPRISES, INC: (Argosy Casino - Baton Rouge)

Preliminary Approval: March 26, 1993 License Approval: March 22, 1994 Operations commenced: September 30, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 800 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

March 31, 2003

i. Employment Results:

Total 1,071 Louisiana 99% (1003) Minority 63% (640) Women 56% (569)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	800	812	985	1,033	1,071
Louisiana	90%	99%	99%	99%	99%
Louisiana	90%	806	917	964	1003
Minority	34.76%	59%	61%	64%	63%
1122201		477	573	624	640
Women	51.86%	55%	57%	57%	56%
		449	529	555	569

Total La. 67.03% Minority 13.97% Women 21.30%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	75%	68.80%	69.40%	66.60%	67.03%
Minority	15%	3.15%	7.39%	11.83%	13.97%
Women	15%	15.64%	20.80%	13.01%	21.30%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

8. TREASURE CHEST CASINO, L.L.C.: (Treasure Chest - Kenner)

Preliminary Approval: June 18, 1993 License Approval: May 17, 1994 Operations commenced: September 5, 1994

A. <u>Voluntary Conditions:</u>

i. Employment Conditions:

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 500 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 2003

i. Employment Results:

Total	1,054
Louisiana	99.6% (1,050)
Minority	44.7% (471)
Women	50.6% (533)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	500	1,111	1,087	1,080	1,054
Louisiana	80%	99.3%	99.6%	99.5%	99.6%
Louisiana	00 /0	1,103	1,083	1,075	1,050
Minority	34.76%	43.8%	43.9%	44.4%	44.7%
		487	477	479	471
Women	51.86%	49.2%	49.9%	50%	50.6%
	31.00 /0	547	542	540	533

Total La. 80.1% Minority 15.4% Women 31.7%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	75%	88.3%	88.3%	88.5%	80.1%
Minority	15%	13.7%	16.4%	13.9%	15.4%
Women	15%	29.6%	36.7%	32.8%	31.7%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

9. LOUISIANA CASINO CRUISES, INC.: (Casino Rouge - Baton Rouge)

Preliminary Approval: March 26, 1993 License Approval: July 18, 1994 Operations commenced: December 28, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women at 30% and 35% respectively, or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 600 persons in riverboat and support operations.

ii. **Procurement Conditions:**

a. Procure 80% of goods and services from or through Louisiana companies, excluding

- Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms during the re-opening construction phase. During the post-opening operating phase, to procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 2003

i. Employment Results:

Total 856 Louisiana 99.53% (852) Minority 59.58% (510) Women 51.5% (441)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	600	892	877	891	856
Louisiana	80%	99.66%	99.54%	99.44%	99.53%
Louisiana	00 /0	889	873	886	852
Minority	34.76%	59.19%	60.43%	59.15%	59.58%
Willionty	34.7070	528	530	527	510
Women	51.86%	50.78%	52%	52%	51.5%
women	21.00 / 0	453	454	467	441

ii. **Procurement Results:**

Total La. 74.13% Minority 14.83% Women 21.77%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	80%	75.87%	76.79%	72.26%	74.13%
Minority	10%	3.89%	4.68%	6.83%	14.83%
Women	10%	19.96%	15.92%	18.48%	21.77%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

10. BELLE OF ORLEANS, L.L.C.: (Bally's - New Orleans)

Preliminary Approval: June 18, 1993 License Approval: March 24, 1994 Operations commenced: July 7, 1995

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 70% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 400 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding riverboat construction and purchase of gaming devices and supplies.
- b. Procure 30% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from majority women owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 2003

i. **Employment Results:**

Total 711 Louisiana 99% (703) Minority 79% (560) Women 56% (397)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	400	711	705	692	711
Louisiana	70%	99%	99%	99%	99%
Louisiana	7070	702	697	683	703
Minority	34.76%	78%	78%	78%	79%
		554	551	539	560
Women	51.86%	57%	57%	55%	56%
		405	404	381	397

ii. **Procurement Results:**

Total La. 53% Minority 21% Women 15%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	80%	53%	62%	64%	53%
Minority	30%	22%	26%	24%	21%
Women	10%	13%	15%	15%	15%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

11. ST. CHARLES GAMING COMPANY, INC.: (Isle of Capri - Westlake)

Preliminary Approval: June 18, 1993 License Approval: March 29, 1994 Operations commenced: July 29, 1995

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 650 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 2003

i. Employment Results:

Total 1,267

Louisiana 97.47% (1,235) Minority 51.78% (656) Women 55% (701)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	650	1,295	1,265	1,190	1,267
T		97.1%	96.3%	96.7%	97.47%
Louisiana	75%	1,258	1,218	1,151	1,235
		53.67%	54.86%	52.44%	51.78%
Minority	34.76%	695	694	624	656
Women		56%	55%	55%	55%
	51.86%	721	696	659	701

Total La. 54% Minority 5% Women 11%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	60%	64%	56%	52%	54%
Minority	10%	5%	6%	7%	5%
Women	10%	9%	7%	17%	11%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

12. **GRAND PALAIS RIVERBOAT, INC.:** (Isle of Capri - Westlake)

Preliminary Approval:
License Approval:
April 26, 1996
(Board Approval:
Operations commenced:
July 12, 1996
July 12, 1996

A. <u>Voluntary Conditions:</u>

i. Employment Conditions:

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 520 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 90% of goods and services from or through Louisiana companies.
- b. Procure 10% and 8% of goods and services from minority and women majority-owned suppliers and firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

March 31, 2003

i. Employment Results:

Total 448 Louisiana 95.09% (426) Minority 44.87% (201)

Women 60% (268)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	520	532	521	469	448
Louisiana	90%	94.36%	94.43%	95.09%	95.09%
Louisiana	7070	502	492	446	(2003)
Minority	34.76%	44.92%	44.91%	45.20%	44.87%
Willionty	<i>5</i> 1.7 6 7 6	239	234	212	201
Women	51.86%	61%	61%	60%	60%
	3330,0	325	316	280	268

Total La. 79% Minority 13% Women 7%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	90%	55%	77%	76%	79%
Minority	10%	12%	14%	9%	13%
Women	8%	7%	20%	5%	7%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

13. **PNK, INC.**

(Boomtown - Bossier City)

Preliminary Approval: June 18, 1993 License Approval: April 30, 1996 Operations commenced: October 4, 1996

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 775 persons in riverboat and support operations.

ii. **Procurement Conditions:**

a. Procure 80% of goods and services from or through Louisiana companies.

b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

March 31, 2003

i. Employment Results:

Total 1,232 Louisiana 98.6% (1,215) Minority 67% (823) Women 60% (736)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	775	1,262	1,258	1,248	1,232
Louisiana	80%	98%	98%	99%	98.6%
Louisiana	0070	1,070	1,236	1,231	1,215
Minority	34.76%	64%	64%	64%	67%
		813	799	801	823
Women	51.86%	60%	59%	60%	60%
		750	743	736	736

ii. **Procurement Results:**

Total La. 67% Minority 20% Women 34%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	80%	68%	71%	61%	67%
Minority	10%	8%	16%	13%	20%
Women	10%	21%	33%	33%	34%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

14. HOLLYWOOD CASINO SHREVEPORT: (Hollywood Casino- Shreveport)

Preliminary Approval: August 12, 1994
License Approval: September 14, 1993
Board Approval: September 14, 1998)
Operations commenced: December 20, 2000

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- c. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- d. Hire 1500 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- b. Procure 60% of goods and services from or through Louisiana companies.
- c. Procure 25% and 10% of goods and services from minority and women, respectively, majority-owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 2003

i. **Employment Results:**

Total 1,862 Louisiana 98.76% (1,839) Minority 68.47% (1,275) Women 59% (1,100)

Employment	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Total	1,500	1,842	1,834	1,924	1,862
Louisiana	80%	99.02%	98.96%	98.44%	98.76%
Louisiana	0070	1,824	1,815	1,894	1,839
Minority	34.76%	69.06%	68.76%	68.50%	68.47%
		1,272	1,261	1,318	1,275
Women	51.86%	60%	60%	59%	59%
		1,109	1,093	1,142	1,100

Total La. 69% Minority 32% Women 41%

Procurement	Voluntary Conditions/Goals	Q2 (2002)	Q3 (2002)	Q4 (2002)	Q1 (2003)
Louisiana	60%	67%	69%	64%	69%
Minority	25%	28%	28%	27%	32%
Women	10%	37%	36%	36%	41%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%